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6

7 **IN THE UNITED STATES DISTRICT COURT**  
8 **NORTHERN DISTRICT OF CALIFORNIA**

9  
10 RANDALL WRIGHT, *individually and on*  
*behalf of all others similarly situated,*  
11

12 Plaintiff,

13 v.  
14

15 SMART ERP SOLUTIONS, INC.,  
16

Defendant.  
17  
18

Case No.

**CLASS ACTION**

**CLASS ACTION COMPLAINT  
FOR DAMAGES**

1. Negligence/Negligence *Per Se*
2. Unjust Enrichment
3. Breach of Third-Party Beneficiary Contract

**DEMAND FOR JURY TRIAL**

1 Plaintiff Randall Wright (“Plaintiff”), individually and on behalf of all others  
 2 similarly situated (“Class Members”), brings this Class Action Complaint against  
 3 Defendant Smart ERP Solutions, Inc. (“Defendant”), alleging as follows based upon  
 4 personal knowledge, information and belief, and investigation of counsel.

5 **NATURE OF THE ACTION**

6 1. Plaintiff brings this class action against Defendant for its failure to  
 7 properly secure and safeguard Plaintiff’s and Class Members’ sensitive personally  
 8 identifying information (“PII”),<sup>1</sup> which, as a result, is now in criminal cyberthieves’  
 9 possession.

10 2. Between July 3 and July 13, 2024, hackers targeted and accessed  
 11 Defendant’s network systems and stole Plaintiff’s and Class Members’ sensitive,  
 12 confidential PII stored therein, including their full names in combination with Social  
 13 Security numbers, and other sensitive data, causing widespread injuries to Plaintiff  
 14 and Class Members (the “Data Breach”).

15 3. Defendant provides enterprise resource planning software and services  
 16 related to human resources, sales, logistics, data management, and other functions  
 17 to its corporate clients across the United States.<sup>2</sup>

18 4. Plaintiff and Class Members are current and former customers and/or  
 19 employees of Defendant’s clients who were and are required to entrust Defendant  
 20 with their sensitive, non-public PII. Defendant could not perform its operations or  
 21 provide its services without collecting Plaintiff’s and Class Members’ PII and retains  
 22 it for many years, at least, even after Plaintiff’s and Class Members’ relationships  
 23 with Defendant’s clients ended.

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26 <sup>1</sup> The Federal Trade Commission (“FTC”) defines “identifying information” as “any name or  
 27 number that may be used, alone or in conjunction with any other information, to identify a specific  
 28 person,” including, among other things, “[n]ame, Social Security number, date of birth. . . .” 17  
 C.F.R. § 248.201(b)(8).

<sup>2</sup> See About Us, <https://www.smarterp.com/company/about-us>.

1       5. Businesses like Defendant that handle PII owe the individuals to whom  
2 that data relates a duty to adopt reasonable measures to protect such information  
3 from disclosure to unauthorized third parties, and to keep it safe and confidential.  
4 This duty arises under contract, statutory and common law, industry standards,  
5 representations made to Plaintiff and Class Members, and because it is foreseeable  
6 that the exposure of PII to unauthorized persons—and especially hackers with  
7 nefarious intentions—will harm the affected individuals, including but not limited  
8 to by the invasion of their private health matters.

9       6. Defendant breached these duties owed to Plaintiff and Class Members  
10 by failing to safeguard their PII it collected and maintained, including by failing to  
11 implement industry standards for data security to protect against, detect, and stop  
12 cyberattacks, which failures allowed criminal hackers to access and steal thousands  
13 of consumers' PII from Defendant's care.

14       7. According to Defendant's notice of the Data Breach provided to Data  
15 Breach victims ("Notice Letter"), between July 3, 2024 and July 13, 2024, unknown,  
16 unauthorized actors hacked into Defendant's network systems and accessed and/or  
17 acquired files containing Plaintiff's and Class Members' PII.

18       8. Although the Data Breach took place in July 2024, Defendant failed to  
19 notify affected individuals that their PII was compromised until approximately  
20 March 11, 2024—**over 8 months** later—diminishing Plaintiff's and Class Members'  
21 ability to timely and thoroughly mitigate and address the increased, imminent risk  
22 of identity theft and other harms the Data Breach caused.

23       9. Defendant failed to adequately protect Plaintiff's and Class Members'  
24 PII, and failed to even encrypt or redact this highly sensitive data. This unencrypted,  
25 unredacted PII was compromised due to Defendant's negligent and/or careless acts  
26 and omissions and its utter failure to protect consumers' sensitive data.

1       10. Defendant maintained the PII in a reckless manner. In particular, PII  
2 was maintained on and/or accessible from Defendant's employee email accounts in  
3 a condition vulnerable to cyberattacks. The mechanism of the cyberattack and  
4 potential for improper disclosure of Plaintiff's and Class Members' PII was a known  
5 risk to Defendant, and thus, Defendant knew that failing to take reasonable steps to  
6 secure the PII left it in a dangerous condition.

7       11. Hackers targeted and obtained Plaintiff's and Class Members' PII from  
8 Defendant's accounts because of the data's value in exploiting and stealing  
9 identities. As a direct and proximate result of Defendants' inadequate data security  
10 and breaches of its duties to handle PII with reasonable care, Plaintiff's and Class  
11 Members' PII has been accessed by hackers and exposed to an untold number of  
12 unauthorized individuals. The present and continuing risk to Plaintiff and Class  
13 Members will remain for their respective lifetimes.

14       12. The harm resulting from a cyberattack like this Data Breach manifests  
15 in numerous ways including identity theft and financial fraud, and the exposure of  
16 an individual's PII due to a data breach ensures that the individual will be at a  
17 substantially increased and certainly impending risk of identity theft crimes  
18 compared to the rest of the population, potentially for the rest of his or her life.  
19 Mitigating that risk, to the extent it is even possible to do so, requires individuals to  
20 devote significant time and money to closely monitor their credit, financial accounts,  
21 and email accounts, and take several additional prophylactic measures.

22       13. As a result of the Data Breach, Plaintiff and Class Members suffered  
23 and will continue to suffer concrete injuries in fact, including but not limited to (a)  
24 financial costs incurred mitigating the materialized risk and imminent threat of  
25 identity theft; (b) loss of time and loss of productivity incurred mitigating the  
26 materialized risk and imminent threat of identity theft; (c) actual identity theft and  
27 fraud; (d) financial costs incurred due to actual identity theft; (e) loss of time incurred

1 due to actual identity theft; (f) deprivation of value of their PII; (g) loss of privacy;  
2 (h) emotional distress including anxiety and stress in dealing with the Data  
3 Breach; and (i) the continued risk to their sensitive PII, which remains in  
4 Defendant's possession and subject to further breaches, so long as Defendant fails  
5 to undertake adequate measures to protect the customer data it collects and  
6 maintains.

7 14. To recover from Defendant for these harms, Plaintiff, on his own behalf  
8 and on behalf of the Class as defined herein, brings claims for negligence/negligence  
9 per se, unjust enrichment, and breach of third-party beneficiary contract to address  
10 Defendant's inadequate safeguarding of Plaintiff's and Class Members' PII.

11 15. Plaintiff and Class Members seek damages and equitable relief  
12 requiring Defendant to (a) disclose the full nature of the Data Breach and types of  
13 PII exposed; (b) implement data security practices to reasonably guard against future  
14 breaches; and (c) provide, at Defendant's expense, all Data Breach victims with  
15 lifetime identity theft protection services.

## 16 PARTIES

### 17 *Plaintiff Randall Wright*

18 16. Plaintiff is an adult individual who at all relevant times has been a  
19 citizen and resident of Coweta County, Georgia.

20 17. Plaintiff is a former customer of Defendant and received financial  
21 services from Defendant prior to the Data Breach. Plaintiff provided his PII to  
22 Defendant as a condition of and in exchange for obtaining services from Defendant.

23 18. Plaintiff greatly values his privacy and is very careful about sharing his  
24 sensitive PII. Plaintiff diligently protects his PII and stores any documents  
25 containing PII in a safe and secure location. He has never knowingly transmitted  
26 unencrypted sensitive PII over the internet or any other unsecured source. Plaintiff  
27  
28

1 would not have provided his PII to Defendant had he known it would be kept using  
2 inadequate data security and vulnerable to a cyberattack.

3       19. At the time of the Data Breach, Defendant retained Plaintiff's PII in its  
4 employee email accounts and network systems with inadequate data security,  
5 causing Plaintiff's PII to be accessed and exfiltrated by cybercriminals in the Data  
6 Breach.

7       20. On or about March 11, 2025, Plaintiff received Defendant's Notice  
8 Letter informing that his PII was accessed and exposed to unauthorized hackers in  
9 the Data Breach. According to the Notice Letter, the hackers acquired files  
10 containing Plaintiff's sensitive PII, including his name in combination with his  
11 Social Security number.

12       21. Plaintiff further believes his PII, and that of Class Members, was and  
13 will be sold and disseminated on the dark web following the Data Breach as that is  
14 the *modus operandi* of cybercriminals that commit cyber-attacks of this type.

15       22. Plaintiff has made reasonable efforts to mitigate the impact of the Data  
16 Breach, including but not limited to researching the Data Breach and reviewing  
17 credit reports and financial account statements for any indications of actual or  
18 attempted identity theft or fraud. Plaintiff now monitors his financial and credit  
19 statements multiple times a week and has spent hours dealing with the Data Breach,  
20 valuable time he otherwise would have spent on other activities.

21       23. Plaintiff further anticipates spending considerable time and money on  
22 an ongoing basis to try to mitigate and address harms caused by the Data Breach.  
23 Due to the Data Breach, Plaintiff is at a present risk and will continue to be at risk  
24 of identity theft and fraud for years.

25       24. The risk of identity theft is impending and has materialized, as there is  
26 evidence that Plaintiff's and Class Members' PII was targeted, accessed, and  
27

misused, including through present and/or imminent publication and dissemination on the dark web.

25. The Data Breach also caused Plaintiff to suffer fear, anxiety, and stress about his PII now being in the hands of cybercriminals, compounded by the fact that Defendant still has not fully informed him of key details about the Data Breach's occurrence or the information stolen.

## ***Defendant Smart ERP Solutions, Inc.***

26. Defendant is a California corporation with its headquarters and principal place of business at 3875 Hopyard Road, Suite 180, Pleasanton, CA 94588.

## **JURISDICTION AND VENUE**

27. The Court has subject matter jurisdiction over this action under the Class Action Fairness Act, 28 U.S.C. § 1332(d)(2), because the amount in controversy exceeds \$5 million, exclusive of interest and costs, the number of Class Members is over 100, and at least one Class Member, namely, Plaintiff, is a citizen of a state that is diverse from Defendant's citizenship. Thus, minimal diversity exists under 28 U.S.C. § 1332(d)(2)(A).

28. Venue is proper in this Court pursuant to 28 U.S.C. § 1391(a)(1) because Defendant's principal place of business is located in this District, and a substantial part of the events giving rise to this action and Plaintiff's claims occurred in this District.

## **FACTUAL BACKGROUND**

#### **A. Defendant Owed Duties to Adopt Reasonable Data Security Measures for PII it Collected and Maintained.**

29. Defendant provides enterprise resource planning software to its corporate clients across the United States.<sup>3</sup>

<sup>3</sup> See About Us, <https://www.smarterp.com/company/about-us>.

1       30. Plaintiff and Class Members are current and former customers and/or  
2 employees of Defendant's clients, who were required to provide Defendant, directly  
3 or indirectly, with their highly sensitive PII.

4       31. The information Defendant held in its computer networks at the time of  
5 the Data Breach included the unencrypted PII of Plaintiff and Class Members.

6       32. At all relevant times, Defendant knew it was storing and using its  
7 networks to store and transmit valuable, sensitive PII belonging to Plaintiff and Class  
8 Members, and that as a result, its systems would be attractive targets for  
9 cybercriminals.

10      33. Defendant also knew that any breach of its information technology  
11 network and exposure of the data stored therein would result in the increased risk of  
12 identity theft and fraud for the individuals whose PII was compromised, as well as  
13 intrusion into those individuals' highly private financial information.

14      34. Defendant owed duties to the individuals to whom the PII Defendant  
15 collected and stored maintained, including Plaintiff and Class Members, to keep the  
16 PII Defendant collected from them safe and confidential, to maintain the privacy of  
17 that information, and to delete any sensitive information after Defendant was no  
18 longer required to maintain it.

19      35. Plaintiff and Class Members provided their PII to Defendant, directly  
20 or indirectly, with the reasonable expectation and mutual understanding that  
21 Defendant would comply with its obligations to keep such information confidential  
22 and protected against unauthorized access.

23      36. Plaintiff and Class Members value the confidentiality of their PII and  
24 demand security to safeguard their PII. To that end, Plaintiff and Class Members  
25 have taken reasonable steps to maintain the confidentiality of their PII.

26      37. Defendant derived economic benefits from collecting Plaintiff's and  
27 Class Members' PII, including payment for providing data management services

1 specifically. Without the required submission of PII, Defendant could not provide  
 2 its services or generate revenue.

3 38. By obtaining, using, and benefiting from Plaintiff's and Class  
 4 Members' PII, Defendant assumed legal and equitable duties and knew or should  
 5 have known that it was responsible for protecting that PII from unauthorized access  
 6 and disclosure.

7 39. Defendant had and has a duty to adopt reasonable measures to keep  
 8 Plaintiff's and Class Members' PII confidential and protected from involuntary  
 9 disclosure to third parties, and to audit, monitor, and verify the integrity of its IT  
 10 networks, and train employees with access to use adequate cybersecurity measures.

11 40. Defendant had and has obligations created by the FTC Act, 15 U.S.C.  
 12 § 45, common law, industry standards, and representations made to Plaintiff and  
 13 Class Members, to keep their PII confidential and protected from unauthorized  
 14 disclosure. Defendant failed to do so.

15 **B. Defendant Failed to Adequately Safeguard Plaintiff's and Class  
 16 Member's PII, Causing the Data Breach.**

17 41. On or about March 11, 2025, Defendant began sending Plaintiff and  
 18 other Data Breach victims Notice Letters informing them of the Data Breach.<sup>4</sup>

19 42. The Notice Letters generally inform as follows, in part:

20 *What Happened?*  
 21 On July 13, 2024, Smart ERP experienced a network  
 security incident that impacted some operations.

22 *What We Are Doing.*  
 23 ... After an extensive investigation and manual document  
 24 review, on February 11, 2025, we discovered that between  
 25 July 3, 2024 and July 13, 2024, a limited amount of  
 26 information on our network may have been accessed  
 27 and/or acquired by an unauthorized individual.

28 *What Information Was Involved?*  
 29 The impacted information includes the following: full  
 30 name and Social Security number.

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<sup>4</sup> See Notice Ltr., Ex. A.

1       43. Omitted from the Notice Letter were the details of the root cause of the  
2 Data Breach, the vulnerabilities exploited, and the remedial measures undertaken to  
3 ensure such a breach does not occur again. To date, these critical facts have not been  
4 explained or clarified to Plaintiff and Class Members, who retain a vested interest in  
5 ensuring that their PII is protected.

6       44. Thus, Defendant's purported 'disclosure' amounts to no real disclosure  
7 at all, as it fails to inform Plaintiff and Class Members of the Data Breach's critical  
8 facts with any degree of specificity. Without these details, Plaintiff's and Class  
9 Members' ability to mitigate the harms resulting from the Data Breach is severely  
10 diminished.

11      45. To make matters worse, although the Data Breach occurred up to July  
12 13, 2024, Defendant waited until March 11, 2025, before it began notifying affected  
13 individuals about their PII being compromised, diminishing Plaintiff's and Class  
14 Members' ability to timely and thoroughly mitigate and address harms resulting  
15 from the unauthorized disclosure.

16      46. Plaintiff's and Class Members' PII was targeted, accessed, and stolen  
17 by cybercriminals in the Data Breach. Criminal hackers accessed and acquired  
18 confidential files containing Plaintiff's and Class Members' PII from Defendant's  
19 email accounts, where they were kept without adequate safeguards and in  
20 unencrypted form.

21      47. Defendant could have prevented this Data Breach by properly training  
22 personnel, securing account access through measures like phishing-resistant (i.e.,  
23 non-SMS text based) multi-factor authentication ("MFA") for as many services as  
24 possible, training users to recognize and report phishing attempts, implementing  
25 recurring forced password resets, and/or securing and encrypting files and file  
26 servers containing Plaintiff's and Class Members' PII, but failed to do so.

1       48. As the Data Breach evidences, Defendant did not use reasonable  
2 security procedures and practices appropriate to the nature of the sensitive PII it  
3 collected and maintained from Plaintiff and Class Members, such as phishing-  
4 resistant MFA, standard monitoring and altering techniques, encryption, or deletion  
5 of information when it is no longer needed. These failures by Defendant allowed  
6 and caused cybercriminals to target Defendant's network, access it without  
7 permission for days, and exfiltrate files containing Plaintiff and Class Member's PII.

8       49. Defendant could have prevented this Data Breach by properly securing  
9 and encrypting the files and file servers containing Plaintiff's and Class Members'  
10 PII, using controls like limitations on personnel with access to sensitive data and  
11 requiring phishing-resistant MFA for access, training its employees on standard  
12 cybersecurity practices, and implementing reasonable logging and alerting methods  
13 to detect unauthorized access.

14       50. For example, if Defendant had implemented industry standard logging,  
15 monitoring, and alerting systems—basic technical safeguards that any PHI and/or  
16 PII-collecting company is expected to employ—then cybercriminals would not have  
17 been able to perpetrate malicious activity in Defendant's network systems for the  
18 period it took to carry out the Data Breach, including the reconnaissance necessary  
19 to identify where Defendant stored PII, installation of malware or other methods of  
20 establishing persistence and creating a path to exfiltrate data, staging data in  
21 preparation for exfiltration, and then exfiltrating that data outside of Defendant's  
22 system without being caught.

23       51. Defendant would have recognized the malicious activities detailed in  
24 the preceding paragraph if it bothered to implement basic monitoring and detection  
25 systems, which then would have stopped the Data Breach or greatly reduced its  
26 impact.

1       52. Further, upon information and belief, had Defendant required phishing-  
2 resistant MFA, and/or trained its employees on reasonable and basic cybersecurity  
3 topics like common phishing techniques or indicators of a potentially malicious  
4 event, cybercriminals would not have been able to gain initial access to Defendant's  
5 network or Plaintiff's and Class Members' PII through.

6       53. Defendant's tortious conduct and breach of contractual obligations, as  
7 detailed herein, are evidenced by its failure to recognize the Data Breach until  
8 cybercriminals had already accessed Plaintiff's and Class Members' PII, meaning  
9 Defendant had no effective means in place to ensure that cyberattacks were detected  
10 and prevented.

11      **C. Defendant Knew of the Risk of a Cyberattack because Businesses in  
12 Possession of PII are Particularly Suspectable.**

13       54. Defendant's negligence in failing to safeguard Plaintiff's and Class  
14 Members' PII is exacerbated by the repeated warnings and alerts directed to  
15 protecting and securing such data.

16       55. PII of the kind accessed in the Data Breach is of great value to hackers  
17 and cybercriminals as it can be used for a variety of unlawful and nefarious purposes,  
18 including ransomware, fraudulent misuse, and sale on the dark web.

19       56. PII can also be used to distinguish, identify, or trace an individual's  
20 identity, such as their name, Social Security number, and financial records. This may  
21 be accomplished alone, or in combination with other personal information that is  
22 connected, or linked to an individual, such as his or her birthdate, birthplace, and  
23 mother's maiden name.

24       57. Data thieves regularly target entities in the technology and data  
25 management industry like Defendant due to the highly sensitive information that  
26 such entities maintain. Defendant knew and understood that unprotected PII is

1 valuable and highly sought after by criminal parties who seek to illegally monetize  
 2 that PII through unauthorized access.

3       58. Data breaches and identity theft have a crippling effect on individuals,  
 4 and detrimentally impact the economy as a whole.<sup>5</sup>

5       59. Cyber-attacks against businesses such as Defendant are targeted and  
 6 frequent. According to Contrast Security’s 2023 report *Cyber Bank Heists: Threats*  
 7 *to the financial sector*, “Over the past year, attacks have included banking trojans,  
 8 ransomware, account takeover, theft of client data and cybercrime cartels deploying  
 9 ‘trojanized’ finance apps to deliver malware in spear-phishing campaigns.”<sup>6</sup> In fact,  
 10 “40% [of financial institutions] have been victimized by a ransomware attack.”<sup>7</sup>

11       60. In light of past high profile data breaches at industry-leading  
 12 companies, including, for example, Microsoft (250 million records, December  
 13 2019), Wattpad (268 million records, June 2020), Facebook (267 million users, April  
 14 2020), Estee Lauder (440 million records, January 2020), Whisper (900 million  
 15 records, March 2020), and Advanced Info Service (8.3 billion records, May 2020),  
 16 Defendant knew or, if acting as a reasonable financial institution, should have known  
 17 that the PII it collected and maintained would be vulnerable to and targeted by  
 18 cybercriminals.

19       61. According to the Identity Theft Resource Center’s report covering the  
 20 year 2021, “the overall number of data compromises (1,862) is up more than 68  
 21 percent compared to 2020. The new record number of data compromises is 23  
 22 percent over the previous all-time high (1,506) set in 2017. The number of data  
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 26       <sup>5</sup> *Id.*  
 27       <sup>6</sup> Contrast Security, “Cyber Bank Heists: Threats to the financial sector,” pg. 5, avail. at  
 28 <https://www.contrastsecurity.com/hubfs/Cyber%20Bank%20Heists%20Report%202023.pdf?hsLang=en> (last acc. February 9, 2024).

7 *Id.*, at 15.

1 events that involved sensitive information (Ex: Social Security numbers) increased  
 2 slightly compared to 2020 (83 percent vs. 80 percent).”<sup>8</sup>

3       62. The increase in such attacks, and attendant risk of future attacks, was  
 4 widely known to the public and to anyone in Defendant’s industry, including  
 5 Defendant itself. According to IBM’s 2022 report, “[f]or 83% of companies, it’s not  
 6 if a data breach will happen, but when.”<sup>9</sup>

7       63. As a businesses in possession of its clients’ customers’ and/or  
 8 employees’ PII, Defendant knew, or should have known, the importance of  
 9 safeguarding the PII entrusted to it by Plaintiff and Class Members and of the  
 10 foreseeable consequences if its data security systems were breached. Such  
 11 consequences include the significant costs imposed on Plaintiff and Class Members  
 12 due to a breach. Nevertheless, Defendant failed to take adequate cybersecurity  
 13 measures to prevent the Data Breach.

14       64. Despite the prevalence of public announcements of data breach and  
 15 data security compromises, Defendant failed to take appropriate steps to protect the  
 16 PII of Plaintiff and Class Members from being wrongfully disclosed to  
 17 cybercriminals.

18       65. Given the nature of the Data Breach, it was foreseeable that Plaintiff’s  
 19 and Class Members’ PII compromised therein would be targeted by hackers and  
 20 cybercriminals for use in variety of different injurious ways. Indeed, the  
 21 cybercriminals who possess Plaintiff’s and Class Members’ PII can easily obtain  
 22 their tax returns or open fraudulent credit card accounts in Plaintiff’s and Class  
 23 Members’ names.

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25       <sup>8</sup> See “Identity Theft Resource Center’s 2021 Annual Data Breach Report Sets New Record  
 26 for Number of Compromises,” Jan. 24, 2022, available at  
<https://www.idtheftcenter.org/post/identity-theft-resource-center-2021-annual-data-breach-report-sets-new-record-for-number-of-compromises/> (last accessed Feb. 9, 2024).

27       <sup>9</sup> IBM, “Cost of a data breach 2022: A million-dollar race to detect and respond,” available at  
<https://www.ibm.com/reports/data-breach> (last accessed Feb. 9, 2024).

1       66. Defendant was, or should have been, fully aware of the unique type and  
 2 the significant volume of data on its network server(s), amounting to tens of  
 3 thousands of individuals' detailed PII, and, thus, the significant number of  
 4 individuals who would be harmed by the exposure of that unencrypted data.

5       67. Plaintiff and Class Members were the foreseeable and probable victims  
 6 of Defendant's inadequate security practices and procedures. Defendant knew or  
 7 should have known of the inherent risks in collecting and storing PII and the critical  
 8 importance of providing adequate security for that information.

9       68. The breadth of data compromised in the Data Breach makes the  
 10 information particularly valuable to thieves and leaves Plaintiff and Class Members  
 11 especially vulnerable to identity theft, tax fraud, credit and bank fraud, and the like.

12      **D. Defendant was Required, but Failed to Comply with FTC Rules and  
 13 Guidance.**

14       69. The FTC has promulgated numerous guides for businesses that  
 15 highlight the importance of implementing reasonable data security practices.  
 16 According to the FTC, the need for data security should be factored into all business  
 17 decision-making.

18       70. In 2016, the FTC updated its publication, *Protecting Personal*  
 19 *Information: A Guide for Business*, which established cyber-security guidelines for  
 20 businesses like Defendant. These guidelines note that businesses should protect the  
 21 personal customer information that they keep; properly dispose of personal  
 22 information that is no longer needed; encrypt information stored on computer  
 23 networks; understand their network's vulnerabilities; and implement policies to  
 24 correct any security problems.<sup>10</sup>

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 27      <sup>10</sup> *Protecting Personal Information: A Guide for Business*, FEDERAL TRADE COMMISSION  
 28 (2016),[https://www.ftc.gov/system/files/documents/plain-language/pdf-0136\\_protecting-personal-information.pdf](https://www.ftc.gov/system/files/documents/plain-language/pdf-0136_protecting-personal-information.pdf) (last accessed May 8, 2024).

1       71. The FTC’s guidelines also recommend that businesses use an intrusion  
 2 detection system to expose a breach as soon as it occurs; monitor all incoming traffic  
 3 for activity indicating someone is attempting to hack the system; watch for large  
 4 amounts of data being transmitted from the system; and have a response plan ready  
 5 in the event of a breach.<sup>11</sup>

6       72. The FTC further recommends that companies not maintain confidential  
 7 personal information, like PII, longer than is needed for authorization of a  
 8 transaction; limit access to sensitive data; require complex passwords to be used on  
 9 networks; use industry-tested methods for security; monitor for suspicious activity  
 10 on the network; and verify that third-party service providers have implemented  
 11 reasonable security measures.

12       73. The FTC has brought enforcement actions against businesses for failing  
 13 to adequately and reasonably protect third parties’ confidential data, treating the  
 14 failure to employ reasonable and appropriate measures to protect against  
 15 unauthorized access to confidential consumer data as an unfair act or practice  
 16 prohibited by Section 5 of the FTC Act. Orders resulting from these actions further  
 17 clarify the measures business like Defendant must undertake to meet their data  
 18 security obligations.

19       74. Such FTC enforcement actions include actions against businesses that  
 20 fail to adequately protect consumer PII like Defendant. *See, e.g., In the Matter of*  
*21 LabMD, Inc.*, 2016-2 Trade Cas. (CCH) ¶ 79708, 2016 WL 4128215, at \*32  
*22* (MSNET July 28, 2016) (“[T]he Commission concludes that LabMD’s data security  
 23 practices were unreasonable and constitute an unfair act or practice in violation of  
 24 Section 5 of the FTC Act.”).

25       75. Section 5 of the FTC Act, 15 U.S.C. § 45, prohibits “unfair . . . practices  
 26 in or affecting commerce,” including, as interpreted and enforced by the FTC, the

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27  
 28       <sup>11</sup> *Id.*

1 unfair act or practice by businesses, such as Defendant, of failing to use reasonable  
 2 measures to protect sensitive personal information, like PII. The FTC publications  
 3 and orders described above also form part of the basis of Defendant's duty in this  
 4 regard.

5       76. The FTC has also recognized that consumer data is a new and valuable  
 6 form of currency. In an FTC roundtable presentation, former Commissioner Pamela  
 7 Jones Harbour stated that "most consumers cannot begin to comprehend the types  
 8 and amount of information collected by businesses, or why their information may  
 9 be commercially valuable. Data is currency. The larger the data set, the greater  
 10 potential for analysis and profit."<sup>12</sup>

11       77. Defendant failed to properly implement basic data security practices, in  
 12 violation of its duties under the FTC Act.

13       78. Defendant's failure to employ reasonable and appropriate measures to  
 14 protect against unauthorized access to Plaintiff's and Class Members' PII or to  
 15 comply with applicable industry standards constitutes an unfair act or practice  
 16 prohibited by Section 5 of the FTC Act.

#### 17       **E. Defendant Failed to Comply with Industry Standards.**

18       79. A number of industry and national best practices have been published  
 19 and are widely used as a go-to resource when developing an institution's  
 20 cybersecurity standards.

21       80. The Center for Internet Security's (CIS) Critical Security Controls  
 22 (CSC) recommends certain best practices to adequately secure data and prevent  
 23 cybersecurity attacks, including Critical Security Controls of Inventory and Control  
 24 of Enterprise Assets, Inventory and Control of Software Assets, Data Protection,  
 25 Secure Configuration of Enterprise Assets and Software, Account Management,  
 26 Access Control Management, Continuous Vulnerability Management, Audit Log

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27       <sup>12</sup> Statement of FTC Commissioner Pamela Jones Harbour (Remarks Before FTC Exploring  
 28 Privacy Roundtable), <http://www.ftc.gov/speeches/harbour/091207privacyroundtable.pdf>.

1 Management, Email and Web Browser Protections, Malware Defenses, Data  
 2 Recovery, Network Infrastructure Management, Network Monitoring and Defense,  
 3 Security Awareness and Skills Training, Service Provider Management, Application  
 4 Software Security, Incident Response Management, and Penetration Testing.<sup>13</sup>

5       81. In addition, the NIST recommends certain practices to safeguard  
 6 systems<sup>14</sup>:

- 7           a. Control who logs on to your network and uses your  
             computers and other devices.
- 8           b. Use security software to protect data.
- 9           c. Encrypt sensitive data, at rest and in transit.
- 10          d. Conduct regular backups of data.
- 11          e. Update security software regularly, automating those  
             updates if possible.
- 12          f. Have formal policies for safely disposing of electronic  
             files and old devices.
- 13          g. Train everyone who uses your computers, devices, and  
             network about cybersecurity. You can help employees  
             understand their personal risk in addition to their crucial  
             role in the workplace.

20       82. Further still, the Cybersecurity & Infrastructure Security Agency  
 21 (“CISA”) makes specific recommendations to organizations to guard against  
 22 cybersecurity attacks, including (a) reducing the likelihood of a damaging cyber  
 23 intrusion by validating that “remote access to the organization’s network and  
 24 privileged or administrative access requires multi-factor authentication, [e]nsur[ing]

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25  
 26       <sup>13</sup> See Rapid7, “CIS Top 18 Critical Security Controls Solutions,” available at  
           <https://www.rapid7.com/solutions/compliance/critical-controls/> (last acc. Feb. 9, 2024).

27       <sup>14</sup> Federal Trade Commission, “Understanding The NIST Cybersecurity Framework,”  
           <https://www.ftc.gov/business-guidance/small-businesses/cybersecurity/nist-framework> (last acc.  
 28       Feb. 9, 2024).

1 that software is up to date, prioritizing updates that address known exploited  
 2 vulnerabilities identified by CISA[,] [c]onfirm[ing] that the organization's IT  
 3 personnel have disabled all ports and protocols that are not essential for business  
 4 purposes," and other steps; (b) taking steps to quickly detect a potential intrusion,  
 5 including "[e]nsur[ing] that cybersecurity/IT personnel are focused on identifying  
 6 and quickly assessing any unexpected or unusual network behavior [and]  
 7 [e]nabl[ing] logging in order to better investigate issues or events[;] [c]onfirm[ing]  
 8 that the organization's entire network is protected by antivirus/antimalware software  
 9 and that signatures in these tools are updated," and (c) "[e]nsur[ing] that the  
 10 organization is prepared to respond if an intrusion occurs," and other steps.<sup>15</sup>

11       83. Upon information and belief, Defendant failed to implement industry-  
 12 standard cybersecurity measures, including by failing to meet the minimum  
 13 standards of both the NIST Cybersecurity Framework Version 2.0 (including  
 14 PR.AA-01, PR.AA.-02, PR.AA-03, PR.AA-04, PR.AA-05, PR.AT-01, PR.DS-01,  
 15 PR-DS-02, PR.DS-10, PR.PS-01, PR.PS-02, PR.PS-05, PR.IR-01, DE.CM-01,  
 16 DE.CM-03, DE.CM-06, DE.CM-09, and RS.CO-04) and the Center for Internet  
 17 Security's Critical Security Controls (CIS CSC), which are established frameworks  
 18 for reasonable cybersecurity readiness, and by failing to comply with other industry  
 19 standards for protecting Plaintiff's and Class Members' PII, resulting in the Data  
 20 Breach.

21       **F. Defendant Owed Plaintiff and Class Members a Common Law Duty to  
 22 Safeguard their PII.**

23       84. In addition to its obligations under federal and state laws, Defendant  
 24 owed a duty to Plaintiff and Class Members to exercise reasonable care in obtaining,  
 25 retaining, securing, safeguarding, deleting, and protecting the PII in its possession  
 26 from being compromised, lost, stolen, accessed, and misused by unauthorized

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27       <sup>15</sup> Cybersecurity & Infrastructure Security Agency, "Shields Up: Guidance for Organizations,"  
 28 available at <https://www.cisa.gov/shields-guidance-organizations> (last acc. Feb. 9, 2024).

1 persons. Defendant's duty owed to Plaintiff and Class Members obligated it to  
2 provide reasonable data security, including consistency with industry standards and  
3 requirements, and to ensure its computer systems, networks, and protocols  
4 adequately protected Plaintiff's and Class Members' PII.

5       85. Defendant owed a duty to Plaintiff and Class Members to create and  
6 implement reasonable data security practices and procedures to protect the PII in its  
7 possession, including adequately training its employees and others who accessed PII  
8 within its computer systems on how to adequately protect PII.

9       86. Defendant owed a duty to Plaintiff and Class Members to implement  
10 processes that would detect a compromise of PII in a timely manner and act upon  
11 data security warnings and alerts in a timely fashion.

12       87. Defendant owed a duty to Plaintiff and Class Members to disclose in a  
13 timely and accurate manner when and how the Data Breach occurred.

14       88. Defendant owed a duty of care to Plaintiff and Class Members because  
15 they were foreseeable and probable victims of any inadequate data security practices.

16       89. Defendant failed to take the necessary precautions required to safeguard  
17 and protect Plaintiff's and Class Members' PII from unauthorized disclosure.  
18 Defendant's actions and omissions represent a flagrant disregard of Plaintiff's and  
19 Class Members' rights.

20       **G. Plaintiff and Class Members Suffered Common Injuries and Damages  
21 due to Defendant's conduct.**

22       90. Defendant's failure to implement or maintain adequate data security  
23 measures for Plaintiff's and Class Members' PII directly and proximately injured  
24 Plaintiff and Class Members by the resulting disclosure of their PII in the Data  
25 Breach.

91. The ramifications of Defendant's failure to keep secure the PII of Plaintiff and Class Members are long lasting and severe. Once PII is stolen fraudulent use of that information and damage to victims may continue for years.

92. Plaintiff and Class Members are also at a continued risk because their Private remains in Defendant's systems, which have already been shown to be susceptible to compromise and attack and are subject to further attack so long as Defendant fails to undertake the necessary and appropriate security and training measures to protect its customers' PII.

93. As a result of Defendant's ineffective and inadequate data security practices, the resulting Data Breach, and the foreseeable consequences of their PII ending up in criminals' possession, the risk of identity theft to Plaintiff and Class Members has materialized and is imminent, and they have all sustained actual injuries and damages, including, without limitation, (a) invasion of privacy; (b) financial costs incurred mitigating the materialized risk and imminent threat of identity theft; (c) loss of time and loss of productivity incurred mitigating the materialized risk and imminent threat of identity theft; (d) financial costs incurred due to actual identity theft; (e) loss of time incurred due to actual identity theft; (f) deprivation of value of their PII; (g) loss of the benefit of their bargain with Defendant; (h) emotional distress including anxiety and stress in dealing with the Data Breach's aftermath; and (i) the continued risk to their sensitive PII, which remains in Defendant's possession and is subject to further unauthorized disclosures so long as Defendant fails to undertake appropriate and adequate measures to protect the PII it collects and maintains.

***The Risk of Identity Theft to Plaintiff and Class Members is Present and Ongoing***

94. Plaintiff and Class Members are at a heightened risk of identity theft for years to come because of the Data Breach.

1       95. The FTC defines identity theft as “a fraud committed or attempted using  
 2 the identifying information of another person without authority.”<sup>16</sup> The FTC  
 3 describes “identifying information” as “any name or number that may be used, alone  
 4 or in conjunction with any other information, to identify a specific person,” including  
 5 “[n]ame, Social Security number, date of birth, official State or government issued  
 6 driver’s license or identification number, alien registration number, government  
 7 passport number, employer or taxpayer identification number.”<sup>17</sup>

8       96. The link between a data breach and the risk of identity theft is simple  
 9 and well established. Criminals acquire and steal individuals’ personal data to  
 10 monetize the information. Criminals monetize the data by selling the stolen  
 11 information on the internet black market to other criminals who then utilize the  
 12 information to commit a variety of identity theft related crimes discussed below.

13       97. The dark web is an unindexed layer of the internet that requires special  
 14 software or authentication to access.<sup>18</sup> Criminals in particular favor the dark web as  
 15 it offers a degree of anonymity to visitors and website publishers. Unlike the  
 16 traditional or “surface” web, dark web users need to know the web address of the  
 17 website they wish to visit in advance. For example, on the surface web, the CIA’s  
 18 web address is cia.gov, but on the dark web the CIA’s web address is  
 19 ciadotgov4sjwlzihbbgxnqg3xiyrg7so2r2o3lt5wz5ypk4sxyjstad.onion.<sup>19</sup> This  
 20 prevents dark web marketplaces from being easily monitored by authorities or  
 21 accessed by those not in the know.

22       98. A sophisticated black market exists on the dark web where criminals  
 23 can buy or sell malware, firearms, drugs, and frequently, personal and medical

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25       26       <sup>16</sup> 17 C.F.R. § 248.201 (2013).  
 27       28       <sup>17</sup> *Id.*  
 28       <sup>18</sup> *What Is the Dark Web?*, Experian, available at <https://www.experian.com/blogs/ask-experian/what-is-the-dark-web/>.  
 28       <sup>19</sup> *Id.*

information like the PII at issue here.<sup>20</sup> The digital character of PII stolen in data breaches lends itself to dark web transactions because it is immediately transmissible over the internet and the buyer and seller can retain their anonymity. The sale of a firearm or drugs on the other hand requires a physical delivery address. Nefarious actors can readily purchase usernames and passwords for online streaming services, stolen financial information and account login credentials, and Social Security numbers, dates of birth, and medical information.<sup>21</sup> As Microsoft warns “[t]he anonymity of the dark web lends itself well to those who would seek to do financial harm to others.”<sup>22</sup>

99. The unencrypted PII of Plaintiff and Class Members will end up for sale on the dark web because that is the *modus operandi* of hackers. In addition, unencrypted and detailed PII may fall into the hands of companies that will use it for targeted marketing without the approval of Plaintiff and Class Members. Unauthorized individuals can easily access the Plaintiff’s and Class Members’ PII.

100. Because a person’s identity is akin to a puzzle with multiple data points, the more accurate pieces of data an identity thief obtains about a person, the easier it is for the thief to take on the victim’s identity, or to track the victim to attempt other hacking crimes against the individual to obtain more data to perfect a crime.

101. For example, armed with just a name and date of birth, a data thief can utilize a hacking technique referred to as “social engineering” to obtain even more information about a victim’s identity, such as a person’s login credentials or Social Security number. Social engineering is a form of hacking whereby a data thief uses previously acquired information to manipulate and trick individuals into disclosing

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<sup>20</sup> *What is the Dark Web?* – Microsoft 365, available at <https://www.microsoft.com/en-us/microsoft-365-life-hacks/privacy-and-safety/what-is-the-dark-web>.

<sup>21</sup> *Id.*; *What Is the Dark Web?*, Experian, available at <https://www.experian.com/blogs/ask-experian/what-is-the-dark-web/>.

<sup>22</sup> *What is the Dark Web?* – Microsoft 365, available at <https://www.microsoft.com/en-us/microsoft-365-life-hacks/privacy-and-safety/what-is-the-dark-web>.

1 additional confidential or personal information through means such as spam phone  
 2 calls and text messages or phishing emails. Data breaches are often the starting point  
 3 for these additional targeted attacks on the victims.

4 102. Identity thieves can also use an individual's personal data and PII to  
 5 obtain a driver's license or official identification card in the victim's name but with  
 6 the thief's picture; use the victim's name and Social Security number to obtain  
 7 government benefits; or file a fraudulent tax return using the victim's information.  
 8 In addition, identity thieves may obtain a job using the victim's information, rent a  
 9 house or receive medical services in the victim's name, and may even give the  
 10 victim's personal information to police during an arrest resulting in an arrest warrant  
 11 issued in the victim's name.<sup>23</sup>

12 103. One such example of criminals piecing together bits and pieces of  
 13 compromised PII for profit is the development of "Fullz" packages.<sup>24</sup>

14 104. With "Fullz" packages, cyber-criminals can cross-reference two  
 15 sources of PII to marry unregulated data available elsewhere to criminally stolen  
 16 data with an astonishingly complete scope and degree of accuracy to assemble  
 17 complete dossiers on individuals.

18  
 19 <sup>23</sup> *Identity Theft and Your Social Security Number*, Social Security Administration, 1 (2018),  
 20 <https://www.ssa.gov/pubs/EN-05-10064.pdf>.

21 <sup>24</sup> "Fullz" is fraudster speak for data that includes the information of the victim, including, but not  
 22 limited to, the name, address, credit card information, social security number, date of birth, and  
 23 more. As a rule of thumb, the more information you have on a victim, the more money that can be  
 24 made off those credentials. Fullz are usually pricier than standard credit card credentials,  
 25 commanding up to \$100 per record (or more) on the dark web. Fullz can be cashed out (turning  
 26 credentials into money) in various ways, including performing bank transactions over the phone  
 27 with the required authentication details in-hand. Even "dead Fullz," which are Fullz credentials  
 28 associated with credit cards that are no longer valid, can still be used for numerous purposes,  
 including tax refund scams, ordering credit cards on behalf of the victim, or opening a "mule  
 account" (an account that will accept a fraudulent money transfer from a compromised account)  
 without the victim's knowledge. See, e.g., Brian Krebs, *Medical Records for Sale in Underground  
 Stolen from Texas Life Insurance Firm*, Krebs on Security (Sep. 18, 2014),  
<https://krebsonsecurity.com/2014/09/medical-records-for-sale-in-underground-stolen-from-texas-life-insurance-firm> (last visited Feb. 26, 2024).

1       105. The development of “Fullz” packages means here that the stolen PII  
2 from the Data Breach can easily be used to link and identify it to Plaintiff’s and Class  
3 Members’ phone numbers, email addresses, and other unregulated sources and  
4 identifiers. In other words, even if certain information such as emails, phone  
5 numbers, or credit card numbers may not be included in the PII that was exfiltrated  
6 in the Data Breach, criminals may still easily create a Fullz package and sell it at a  
7 higher price to unscrupulous operators and criminals (such as illegal and scam  
8 telemarketers) over and over.

9       106. Thus, even if certain information (such as driver’s license numbers) was  
10 not stolen in the data breach, criminals can still easily create a comprehensive  
11 “Fullz” package.

12       107. Then, this comprehensive dossier can be sold—and then resold in  
13 perpetuity—to crooked operators and other criminals (like illegal and scam  
14 telemarketers).

15       108. The development of “Fullz” packages means that stolen PII from the  
16 Data Breach can easily be used to link and identify it to Plaintiff’s and Class  
17 Members’ phone numbers, email addresses, and other unregulated sources and  
18 identifiers. That is exactly what is happening to Plaintiff and Class Members, and it  
19 is reasonable for any trier of fact, including this Court or a jury, to find that their  
20 stolen PII is being misused, and that such misuse is traceable to the Data Breach.

21       109. Victims of identity theft can suffer from both direct and indirect  
22 financial losses. According to a research study published by the Department of  
23 Justice:

24       A direct financial loss is the monetary amount the offender  
25 obtained from misusing the victim’s account or personal  
26 information, including the estimated value of goods,  
27 services, or cash obtained. It includes both out-of-pocket  
loss and any losses that were reimbursed to the victim. An  
indirect loss includes any other monetary cost caused by  
the identity theft, such as legal fees, bounced checks, and  
other miscellaneous expenses that are not reimbursed  
(e.g., postage, phone calls, or notary fees). All indirect

1           losses are included in the calculation of out-of-pocket  
 2           loss.<sup>[25]</sup>

3       110. According to the FBI's Internet Crime Complaint Center (IC3) 2019  
 4       Internet Crime Report, Internet-enabled crimes reached their highest number of  
 5       complaints and dollar losses that year, resulting in more than \$3.5 billion in losses  
 6       to individuals and business victims.<sup>26</sup>

7       111. Further, according to the same report, "rapid reporting can help law  
 8       enforcement stop fraudulent transactions before a victim loses the money for  
 9       good."<sup>27</sup> Yet, Defendant failed to rapidly report to Plaintiff and the Class that their  
 PII was stolen.

10      112. Victims of identity theft also often suffer embarrassment, blackmail, or  
 11     harassment in person or online, and/or experience financial losses resulting from  
 12     fraudulently opened accounts or misuse of existing accounts.

13      113. In addition to out-of-pocket expenses that can exceed thousands of  
 14     dollars and the emotional toll identity theft can take, some victims must spend a  
 15     considerable time repairing the damage caused by the theft of their PII. Victims of  
 16     new account identity theft will likely have to spend time correcting fraudulent  
 17     information in their credit reports and continuously monitor their reports for future  
 18     inaccuracies, close existing bank/credit accounts, open new ones, and dispute  
 19     charges with creditors.

20      114. Further complicating the issues faced by victims of identity theft, data  
 21     thieves may wait years before attempting to use the stolen PII. To protect  
 22     themselves, Plaintiff and Class Members will need to remain vigilant for years or  
 23     even decades to come.

24  
 25  
 26     <sup>25</sup> Erika Harrell, *Bureau of Just. Stat.*, U.S. DEP'T OF JUST., NCJ 256085, *Victims of Identity*  
 27     *Theft*, 2018 I (2020) <https://bjs.ojp.gov/content/pub/pdf/vit18.pdf> (last accessed Jan. 23, 2024).

26     <sup>26</sup> See <https://www.fbi.gov/news/stories/2019-internet-crime-report-released-021120>.

27     <sup>27</sup> *Id.*

1                   ***Loss of Time to Mitigate the Risk of Identity Theft and Fraud***

2       115. As a result of the recognized risk of identity theft, when a data breach  
3 occurs, and an individual is notified by a company that their PII was compromised,  
4 as in this Data Breach, the reasonable person is expected to take steps and spend  
5 time to address the dangerous situation, learn about the breach, and otherwise  
6 mitigate the risk of becoming a victim of identity theft or fraud. Failure to spend  
7 time taking steps to review accounts or credit reports could expose the individual to  
8 greater financial harm—yet the asset of time has been lost.

9       116. In the event that Plaintiff and Class Members experience actual identity  
10 theft and fraud, the United States Government Accountability Office released a  
11 report in 2007 regarding data breaches (“GAO Report”) in which it noted that  
12 victims of identity theft will face “substantial costs and time to repair the damage to  
13 their good name and credit record

14      117. Thus, due to the actual and imminent risk of identity theft, Plaintiff and  
15 Class Members must monitor their financial accounts for many years to mitigate that  
16 harm.

17      118. Plaintiffs and Class Members have spent, and will spend additional  
18 time in the future, on a variety of prudent actions, such as placing “freezes” and  
19 “alerts” with credit reporting agencies, contacting financial institutions, closing or  
20 modifying financial accounts, changing passwords, reviewing and monitoring credit  
21 reports and accounts for unauthorized activity, and filing police reports, which may  
22 take years to discover.

23      119. These efforts are consistent with the steps that FTC recommends that  
24 data breach victims take several steps to protect their personal and financial  
25 information after a data breach, including: contacting one of the credit bureaus to  
26 place a fraud alert (consider an extended fraud alert that lasts for seven years if  
27 someone steals their identity), reviewing their credit reports, contacting companies

1 to remove fraudulent charges from their accounts, placing a credit freeze on their  
 2 credit, and correcting their credit reports.<sup>28</sup>

3 120. Once PII is exposed, there is virtually no way to ensure that the exposed  
 4 information has been fully recovered or contained against future misuse. For this  
 5 reason, Plaintiff and Class Members will need to maintain these heightened  
 6 measures for years, and possibly their entire lives, as a result of Defendant's conduct  
 7 that caused the Data Breach.

#### ***Diminished Value of PII***

9 121. Personal data like PII is a valuable property right.<sup>29</sup> Its value is  
 10 axiomatic, considering the value of Big Data in corporate America and the  
 11 consequences of cyber thefts include heavy prison sentences. Even this obvious risk  
 12 to reward analysis illustrates beyond doubt that PII has considerable market value.

13 122. An active and robust legitimate marketplace for personal information  
 14 also exists. In 2019, the data brokering industry was worth roughly \$200 billion.<sup>30</sup>  
 15 In fact, the data marketplace is so sophisticated that consumers can actually sell their  
 16 non-public information directly to a data broker who in turn aggregates the  
 17 information and provides it to marketers or app developers.<sup>31, 32</sup> Consumers who  
 18 agree to provide their web browsing history to the Nielsen Corporation can receive  
 19 up to \$50 a year.<sup>33</sup>

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20  
 21  
 22 <sup>28</sup> See Federal Trade Commission, *Identity Theft.gov*, <https://www.identitytheft.gov/Steps> (last  
 23 visited Feb. 26, 2024).

24 <sup>29</sup> See, e.g., John T. Soma, et al, Corporate Privacy Trend: The "Value" of Personally Identifiable  
 25 Information ("PII") Equals the "Value" of Financial Assets, 15 Rich. J.L. & Tech. 11, at \*3-4  
 26 (2009) ("PII, which companies obtain at little cost, has quantifiable value that is rapidly reaching  
 27 a level comparable to the value of traditional financial assets.") (citations omitted).

28 <sup>30</sup> <https://www.latimes.com/business/story/2019-11-05/column-data-brokers>.

<sup>31</sup> <https://datacoup.com/>.

<sup>32</sup> <https://digi.me/what-is-digime/>.

<sup>33</sup> Nielsen Computer & Mobile Panel, Frequently Asked Questions, available at  
<https://computermobilepanel.nielsen.com/ui/US/en/faqen.html>.

123. As a result of the Data Breach, Plaintiff's and Class Members' PII, which has an inherent market value in both legitimate and black markets, has been damaged and diminished in its value by its unauthorized and likely release onto the dark web, where holds significant value for the threat actors.

124. However, this transfer of value occurred without any consideration paid to Plaintiff or Class Members for their property, resulting in an economic loss. Moreover, the PII is now readily available, and the rarity of the data has been lost, thereby causing additional loss of value.

## ***Future Cost of Credit and Identify Theft Monitoring is Reasonable and Necessary***

125. To date, Defendant has done little to provide Plaintiff and Class Members with relief for the damages they have suffered due to the Data Breach.

126. Given the type of targeted attack in this case and sophisticated criminal activity, the type of information involved, and the *modus operandi* of cybercriminals, there is a strong probability that entire batches of stolen information have been placed, or will be placed, on the dark web for sale and purchase by criminals intending to utilize the PII for identity theft crimes—*e.g.*, opening bank accounts in the victims’ names to make purchases or to launder money; filing false tax returns; taking out loans or insurance; or filing false unemployment claims.

127. Such fraud may go undetected until debt collection calls commence months, or even years, later. An individual may not know that his or her information was used to file for unemployment benefits until law enforcement notifies the individual's employer of the suspected fraud. Fraudulent tax returns are typically discovered only when an individual's authentic tax return is rejected.

128. Furthermore, the information accessed and disseminated in the Data Breach is significantly more valuable than the loss of, for example, credit card information in a retailer data breach, where victims can easily cancel their cards and

1 request a replacement.<sup>34</sup> The information disclosed in this Data Breach is impossible  
 2 to “close” and difficult, if not impossible, to change (such as Social Security  
 3 numbers).

4 129. Consequently, Plaintiff and Class Members are at a present and ongoing  
 5 risk of fraud and identity theft for many years into the future.

6 130. The retail cost of credit monitoring and identity theft monitoring can  
 7 cost \$200 or more a year per Class Member. This is a reasonable and necessary cost  
 8 to protect Class Members from the risk of identity theft that arose from Defendant’s  
 9 Data Breach. This is a future cost for a minimum of five years that Plaintiff and Class  
 10 Members would not need to bear but for Defendant’s failure to safeguard their PII.

### **CLASS ACTION ALLEGATIONS**

12 131. Plaintiff brings this nationwide class action on behalf of himself and all  
 13 others similarly situated pursuant to Federal Rule of Civil Procedure 23(b)(2),  
 14 23(b)(3), and 23(c)(4).

15 132. Plaintiff proposes the following nationwide class definition, subject to  
 16 amendment based on information obtained through discovery:

17 **All persons in the United States whose Private Information was  
 18 compromised in the Data Breach, including all persons who  
 19 received a Notice Letter (“Class”).**

20 133. Excluded from the Class are Defendant’s officers and directors, and any  
 21 entity in which Defendant has a controlling interest; and the affiliates, legal  
 22 representatives, attorneys, successors, heirs, and assigns of Defendant. Excluded  
 23 also from the Class are members of the judiciary to whom this case is assigned, their  
 24 families, and members of their staff.

25  
 26  
 27 <sup>34</sup> See Jesse Damiani, *Your Social Security Number Costs \$4 On The Dark Web, New Report Finds*,  
 28 FORBES (Mar. 25, 2020), <https://www.forbes.com/sites/jessedamiani/2020/03/25/your-social-security-number-costs-4-on-the-dark-web-new-report-finds/?sh=6a44b6d513f1>.

1       134. Numerosity. The Class members are so numerous that joinder of all  
2 of them is impracticable. While the precise number of Class members at issue has  
3 not been determined, Plaintiff believes the Data Breach affects at least thousands of  
4 individuals.

5       135. Commonality. There are questions of law and fact common to the Class,  
6 which predominate over any questions affecting only individual Class members.  
7 These common questions of law and fact include, without limitation:

- 8       a. Whether Defendant unlawfully used, maintained, lost, or disclosed  
9           Plaintiff's and Class Members' PII;
- 10      b. Whether Defendant failed to implement and maintain reasonable  
11           security procedures and practices appropriate to the nature and scope of  
12           the information compromised in the Data Breach;
- 13      c. Whether Defendant's data security systems prior to and during the Data  
14           Breach complied with applicable data security laws and regulations;
- 15      d. Whether Defendant's data security systems prior to and during the Data  
16           Breach were consistent with industry standards;
- 17      e. Whether Defendant owed a duty to Class Members to safeguard their  
18           PII;
- 19      f. Whether Defendant breached its duty to Class Members to safeguard  
20           their PII;
- 21      g. Whether unauthorized hackers obtained Class Members' PII in the Data  
22           Breach;
- 23      h. Whether Defendant knew or should have known its data security  
24           systems and monitoring processes were deficient;
- 25      i. Whether Defendant's conduct was negligent;
- 26      j. Whether Defendant's conduct was in violation of the FTC Act such that  
27           Defendant was negligent *per se*;

- 1                   k. Whether Defendant failed to provide notice of the Data Breach in a  
 2                   timely manner; and  
 3                   l. Whether Plaintiff and Class Members are entitled to damages, civil  
 4                   penalties, punitive damages, and/or injunctive relief.

5                 136. Typicality. Plaintiff's claims are typical of those of other Class  
 6                 Members because Plaintiff's PII, like that of every other Class Member, was  
 7                 compromised in the Data Breach.

8                 137. Adequacy of Representation. Plaintiff will fairly and adequately  
 9                 represent and protect the interests of the Class Members. Plaintiff's Counsel are  
 10                competent and experienced in litigating class actions, including data privacy  
 11                litigation of this kind.

12                138. Predominance. Defendant has engaged in a common course of  
 13                conduct toward Plaintiff and Class Members, in that all the Plaintiff's and Class  
 14                Members' data was stored on the same computer systems and unlawfully accessed  
 15                in the same way. The common issues arising from Defendant's conduct affecting  
 16                Class Members set out above predominate over any individualized issues.  
 17                Adjudication of these common issues in a single action has important and desirable  
 18                advantages of judicial economy.

19                139. Superiority. A class action is superior to other available methods for  
 20                the fair and efficient adjudication of the controversy. Class treatment of common  
 21                questions of law and fact is superior to multiple individual actions or piecemeal  
 22                litigation. Absent a class action, most Class Members would likely find that the cost  
 23                of litigating their individual claims is prohibitively high and would therefore have no  
 24                effective remedy. The prosecution of separate actions by individual Class Members  
 25                would create a risk of inconsistent or varying adjudications with respect to individual  
 26                Class Members, which would establish incompatible standards of conduct for  
 27                Defendant. In contrast, the conduct of this action as a class action presents far fewer

1 management difficulties, conserves judicial resources and the parties' resources, and  
 2 protects the rights of each Class Member.

3       140. Class certification is also appropriate because Defendant has acted or  
 4 refused to act on grounds that apply generally to the Class as a whole, so that class  
 5 certification, final injunctive relief, and corresponding declaratory relief are  
 6 appropriate on a class-wide basis.

7       141. Finally, all members of the proposed Class are readily ascertainable.  
 8 Defendant has access to Class Members' names and addresses affected by the Data  
 9 Breach. At least some Class Members have already been preliminarily identified and  
 10 sent notice of the Data Breach by Defendant.

## **CAUSES OF ACTION**

### **COUNT I**

#### **NEGLIGENCE/NEGLIGENCE PER SE**

##### **(On Behalf of Plaintiff and the Class)**

142. Plaintiff re-alleges and incorporates by reference paragraphs 1 through  
 141 above as if fully set forth herein.

143. Defendant required Plaintiff and Class Members to submit, directly or  
 144 indirectly, sensitive, confidential PII to Defendant.

144. Plaintiff and Class Members provided their PII to Defendant, including  
 145 their full names, Social Security numbers, and other sensitive data.

145. Defendant had full knowledge of the sensitivity of the PII to which it  
 146 was entrusted, and the types of harm that Plaintiff and Class Members could and  
 147 would suffer if the PII was wrongfully disclosed to unauthorized persons.

146. Defendant owed a duty to Plaintiff and each Class Member to exercise  
 147 reasonable care in holding, safeguarding, and protecting the PII it collected from  
 148 them.

1       147. Plaintiff and Class Members were the foreseeable victims of any  
2 inadequate data safety and security practices by Defendant.

3       148. Plaintiff and Class Members had no ability to protect their PII in  
4 Defendant's possession.

5       149. By collecting, transmitting, and storing Plaintiff's and Class Members'  
6 PII Defendant owed Plaintiff and Class Members a duty of care to use reasonable  
7 means to secure and safeguard their PII, to prevent the information's unauthorized  
8 disclosure, and to safeguard it from theft or exfiltration to cybercriminals.  
9 Defendant's duty included the responsibility to implement processes by which it  
10 could detect and identify malicious activity or unauthorized access on its networks  
11 or servers.

12       150. Defendant owed a duty of care to Plaintiff and the Class Members to  
13 provide data security consistent with industry standards and other requirements  
14 discussed herein, and to ensure that controls for its networks, servers, and systems,  
15 and the personnel responsible for them, adequately protected Plaintiff's and Class  
16 Members' PII.

17       151. In addition, Defendant had a duty to employ reasonable security  
18 measures under Section 5 of the FTC Act, 15 U.S.C. § 45, which prohibits "unfair .  
19 . . practices in or affecting commerce," including, as interpreted and enforced by the  
20 FTC, the unfair practice of failing to use reasonable measures to protect confidential  
21 PII.

22       152. Pursuant to the FTC Act, Defendant had a duty to provide fair and  
23 adequate computer systems and data security practices to safeguard Plaintiff's and  
24 Class Members' PII.

25       153. Defendant breached its duties to Plaintiff and Class Members under the  
26 FTC Act by failing to provide fair, reasonable, or adequate computer systems and  
27 data security practices and procedures to safeguard Plaintiff's and Class Members'

1 PII, and by failing to ensure the PII in its systems was encrypted and timely deleted  
2 when no longer needed.

3 154. Plaintiff's and Class Members' injuries resulting from the Data Breach  
4 were directly and indirectly caused by Defendant's violations of the FTC Act.

5 155. Plaintiff and Class Members are within the class of persons the FTC  
6 Act is intended to protect.

7 156. The type of harm that resulted from the Data Breach was the type of  
8 harm the FTC Act is intended to guard against.

9 157. Defendant's failure to comply with the FTC Act constitutes negligence  
10 *per se*.

11 158. Defendant's duty to use reasonable care in protecting Plaintiff's and  
12 Class Members' confidential PII in its possession arose not only because of the  
13 statutes and regulations described above, but also because Defendant is bound by  
14 industry standards to reasonably protect such PII.

15 159. Defendant breached its duties of care, and was grossly negligent, by  
16 acts of omission or commission, including by failing to use reasonable measures or  
17 even minimally reasonable measures to protect the Plaintiff's and Class Members'  
18 PII from unauthorized disclosure in this Data Breach.

19 160. The specific negligent acts and omissions committed by Defendant  
20 include, but are not limited to, the following:

- 21 m. Failing to adopt, implement, and maintain adequate security measures  
22 to safeguard Plaintiff's and Class Members' PII;
- 23 n. Maintaining and/or transmitting Plaintiff's and Class Members' PII in  
24 unencrypted and identifiable form;
- 25 o. Failing to implement data security measures, like adequate, phishing-  
26 resistant MFA for as many systems as possible, to safeguard against

1 known techniques for initial unauthorized access to network servers  
2 and systems;

- 3 p. Failing to adequately train employees on proper cybersecurity  
4 protocols;
- 5 q. Failing to adequately monitor the security of its networks and systems;
- 6 r. Failure to periodically ensure its network system had plans in place to  
7 maintain reasonable data security safeguards;
- 8 s. Allowing unauthorized access to Plaintiff's and Class Members' PII;  
9 and
- 10 t. Failing to adequately notify Plaintiff and Class Members about the Data  
11 Breach so they could take appropriate steps to mitigate damages.

12 161. But for Defendant's wrongful and negligent breaches of its duties owed  
13 to Plaintiff and Class Members, their PII would not have been compromised because  
14 the malicious activity would have been prevented, or at least, identified and stopped  
15 before criminal hackers had a chance to inventory Defendant's digital assets, stage  
16 them, and then exfiltrate them.

17 162. It was foreseeable that Defendant's failure to use reasonable measures  
18 to protect Plaintiff's and Class Members' PII would injure Plaintiff and Class  
19 Members. Further, the breach of security was reasonably foreseeable given the  
20 known high frequency of cyberattacks and data breaches in Defendant's industry.

21 163. It was therefore foreseeable that the failure to adequately safeguard  
22 Plaintiff's and Class Members' PII would cause them one or more types of injuries.

23 164. As a direct and proximate result of Defendant's negligence, Plaintiff  
24 and Class Members have suffered and will suffer injuries, including but not limited  
25 to (a) invasion of privacy; (b) lost or diminished value of their PII; (c) actual identity  
26 theft, or the imminent and substantial risk of identity theft or fraud; (d) out-of-pocket  
27 and lost opportunity costs associated with attempting to mitigate the actual

1 consequences of the Data Breach, including but not limited to lost time; (e) loss of  
2 benefit of the bargain; (f) anxiety and emotional harm due to their PII's disclosure  
3 to cybercriminals; and (g) the continued and certainly increased risk to their PII,  
4 which remains in Defendant's possession and is subject to further unauthorized  
5 disclosures so long as Defendant fails to undertake appropriate and adequate  
6 measures to protect it.

7 165. Plaintiff and Class Members are entitled to damages, including  
8 compensatory, consequential, punitive, and nominal damages, as proven at trial.

9 166. Plaintiff and Class Members are also entitled to injunctive relief  
10 requiring Defendant to (a) strengthen its data security systems and monitoring  
11 procedures; (b) submit to future annual audits of those systems and monitoring  
12 procedures; and (c) provide adequate and lifetime credit monitoring to Plaintiff and  
13 all Class Members.

14 **COUNT II**

15 **UNJUST ENRICHMENT**

16 **(On Behalf of Plaintiff and the Class)**

17 167. Plaintiff re-alleges and incorporates by reference all the allegations  
18 contained in paragraphs 1 through 141 above, as if fully set forth herein.

19 168. Plaintiff pleads this claim for unjust enrichment in the alternative to the  
20 breach of implied contract count above.

21 169. Plaintiff and Class Members conferred a monetary benefit on  
22 Defendant. Specifically, they provided their PII to Defendant and Defendant used  
23 and depended on that PII to operate its business, which specifically includes data  
24 management and protection services. In exchange, Plaintiff and Class Members  
25 should have had their PII protected with adequate data security.

26 170. Defendant knew Plaintiff and Class Members conferred a benefit upon  
27 it, and accepted that benefit by retaining the PII and using it to generate revenue.

1       171. Defendant failed to secure Plaintiff's and Class Members' PII and,  
2 therefore, did not fully compensate Plaintiff or Class Members for the value that  
3 their PII provided Defendant.

4       172. Defendant failed to secure Plaintiff's and Class Members' PII and,  
5 therefore, unjustly profited from the value that collecting, storing, using, and  
6 transmitting their PII provided Defendant.

7       173. Defendant acquired the PII through inequitable record retention as it  
8 failed to investigate and/or disclose the inadequate data security practices previously  
9 alleged.

10      174. Defendant enriched itself by saving the costs it reasonably should have  
11 expended on data security measures to secure Plaintiff's and Class Members'  
12 Personal Information. Instead of providing a reasonable level of security that would  
13 have prevented the hacking incident, Defendant calculated to increase its own profits  
14 at the expense of Plaintiff and Class Members by utilizing cheaper, ineffective  
15 security measures and diverting those funds to its own pocket. Plaintiff and Class  
16 Members, on the other hand, suffered as a direct and proximate result of Defendant'  
17 decision to prioritize its own financial condition over the requisite security and the  
18 safety of customers' PII.

19      175. Under the circumstances, it would be unjust for Defendant to retain the  
20 benefits that Plaintiff and Class Members conferred upon it.

21      176. As a direct and proximate result of Defendant's conduct, Plaintiff and  
22 Class Members have suffered and will suffer injuries and damages as set forth  
23 herein.

24      177. Plaintiff and Class Members are entitled to full refunds, restitution,  
25 and/or damages from Defendant and/or an order proportionally disgorging all  
26 profits, benefits, and other compensation obtained by Defendant from its wrongful  
27

1 conduct. This can be accomplished by establishing a constructive trust from which  
2 the Plaintiff and Class Members may seek restitution or compensation.

3 **COUNT III**

4 **BREACH OF THIRD-PARTY BENEFICIARY CONTRACT**

5 **(On Behalf of Plaintiff and the Class)**

6 178. Plaintiff re-alleges and incorporates by reference paragraphs 1 through  
7 141 above as if fully set forth herein.

8 179. Upon information and belief, Defendant entered into uniform written  
9 contracts with its clients to provide enterprise resource planning and data  
10 management services that entailed Defendant's collection, use, and storage of  
11 Plaintiff's and Class Members' PII.

12 180. Pursuant these contracts, Defendant received from its clients and  
13 maintained Plaintiff's and Class Members' PII in the course of providing enterprise  
14 resource planning and data management services, which it could not perform without  
15 receiving and maintaining such PII.

16 181. Pursuant to these contracts, Defendant's clients agreed to provide  
17 Defendant with compensation and Plaintiff's and Class Members' PII.

18 182. In exchange, Defendant agreed, in part, to implement adequate data  
19 security measures to safeguard Plaintiff's and Class Members' PII from  
20 unauthorized disclosure.

21 183. Upon information and belief, Defendant's contracts with its clients each  
22 contained a provision requiring Defendant to implement and maintain reasonable  
23 security procedures and practices appropriate to the nature of PII it collected, and to  
24 protect the PII from unauthorized access, use, or disclosure.

25 184. These contractual obligations for reasonable data security and  
26 nondisclosure that Defendant assumed vis-à-vis its clients were made expressly for  
27

1 the benefit of Plaintiff and Class Members, as Plaintiff and Class Members were the  
2 intended third-party beneficiaries of these contracts.

3        185. Defendant knew if it breached its contractual obligations to adequately  
4 safeguard its clients' customers' and/or employees' PII, the individuals to whom that  
5 data pertained—Plaintiff and Class Members—would be harmed.

6        186. Defendant breached these contracts by, among other acts and  
7 omissions, (a) failing to use reasonable data security measures and (b) failing to  
8 implement adequate protocols sufficient to protect Plaintiff's and Class Members'  
9 PII from unauthorized disclosure.

10       187. As a direct and proximate result of Defendant's breaches of these  
11 contracts, Plaintiffs and Class Members have suffered and will continue to suffer  
12 injuries as set forth herein, and are entitled to damages sufficient to compensate for  
13 the losses they sustained as a direct result thereof.

## PRAYER FOR RELIEF

15 WHEREFORE, Plaintiff Randall Wright, individually and on behalf of all  
16 others similarly situated, prays for judgment as follows:

17       A. An Order certifying this case as a class action on behalf of Plaintiff and  
18 the proposed Class, appointing Plaintiff as class representative, and appointing his  
19 counsel to represent the Class;

20 B. Awarding Plaintiff and the Class damages that include applicable  
21 compensatory, actual, exemplary, and punitive damages, as allowed by law;

22 C. Awarding restitution and damages to Plaintiff and the Class in an  
23 amount to be determined at trial;

24 D. Awarding declaratory and other equitable relief as is necessary to  
25 protect the interests of Plaintiff and the Class;

26 E. Awarding injunctive relief as is necessary to protect the interests of  
27 Plaintiff and the Class;

- 1 F. Awarding attorneys' fees and costs, as allowed by law,  
2 G. Awarding pre- and post-judgment interest, as provided by law;  
3 H. Granting Plaintiff and the Class leave to amend this complaint to  
4 conform to the evidence produced at trial; and,  
5 I. Any and all such relief to which Plaintiff and the Class are entitled.

6 **DEMAND FOR JURY TRIAL**

7 Plaintiff demands a trial by jury on all issues triable.

8 Dated: March 17, 2025

9 Respectfully submitted,

10 By: /s/ Kristen Lake Cardoso

11 Kristen Lake Cardoso

12 **KOPELOWITZ OSTROW P.A.**

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20  
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